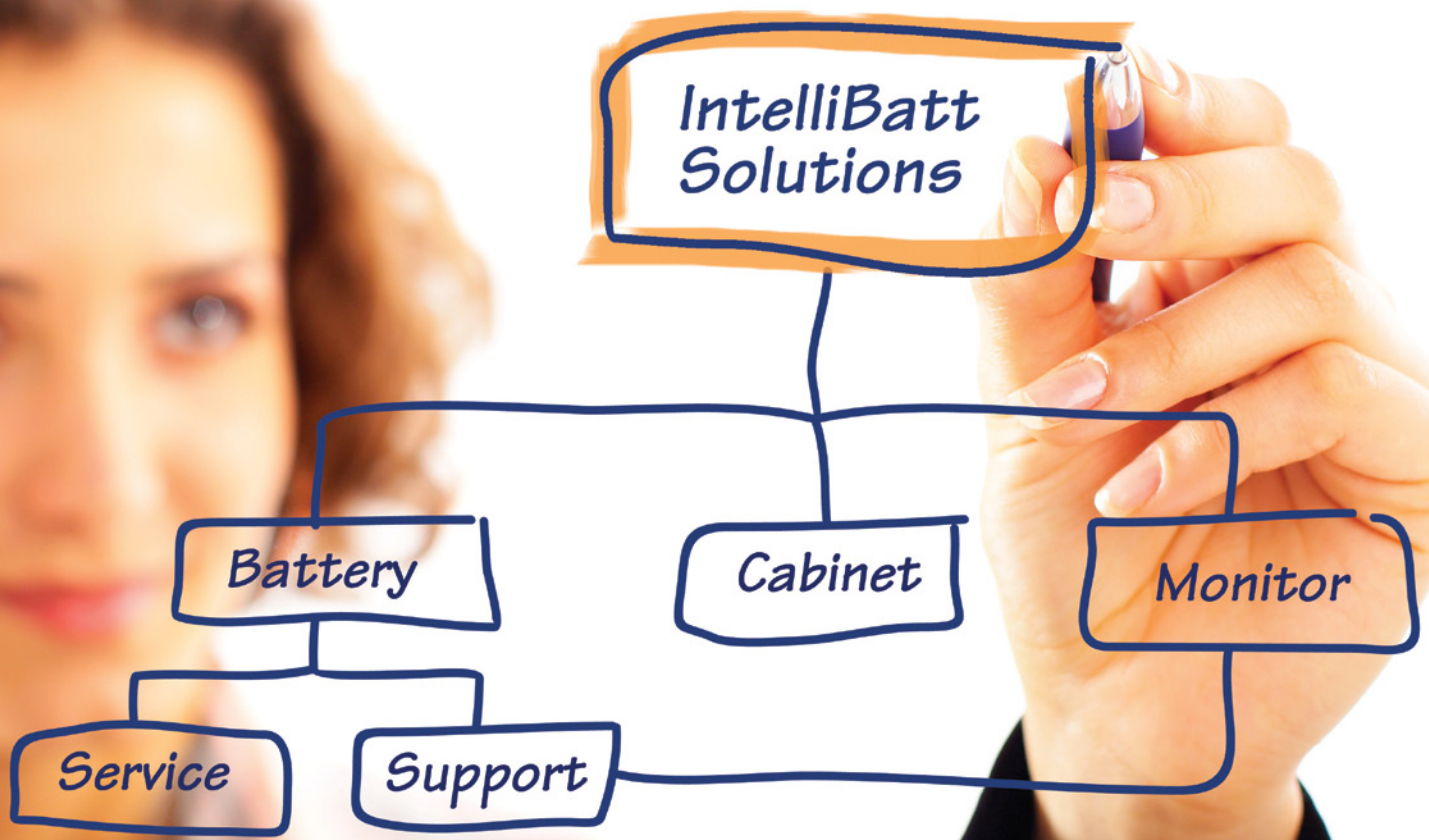


IntelliBatt[®]



EXPECT MORE FROM YOUR CRITICAL BATTERY SYSTEMS

IntelliBatt has developed the world's only hardware independent 7x24 battery monitoring solution. This combined with our own systems and patented cloud-based IntelliBatt Network Operations Center, allows us to stand behind our 20 year track record of 100% uptime.

“Equinix powers the world's largest networks, content companies and enterprise clients - all of whom require reliability of 99.999+%! Equinix has over 60,000 backup batteries in our IBX (Internet Business Exchange) centers. IntelliBatt's unique products and services ensure power continuity for our customers as well as manage the lifecycle of our valuable battery assets.”

- Vice President Operations, **Equinix, Inc.**

DO YOU WANT 100% UP-TIME AND EXTENDED BATTERY LIFE?

...WE CAN HELP

The IntelliBatt Solution



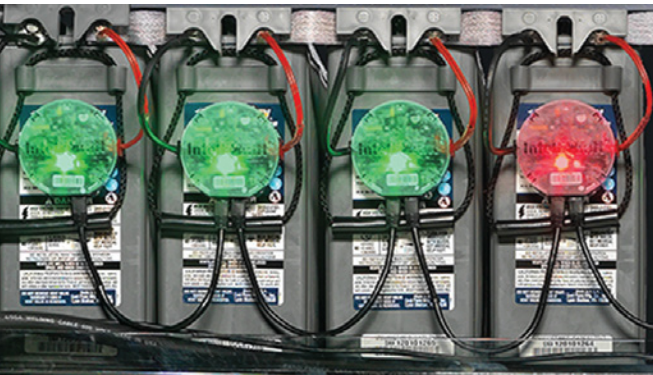
“Our battery monitoring service is a cost effective insurance plan to protect the weakest link in our UPS system. You cannot put a price on losing a customer application; the loss of business is only the beginning of the true damages you suffer.”

- Operations Director, **Savvis, Inc.**

What does IntelliBatt do?

IntelliBatt has developed the world’s only hardware independent 7x24 monitoring solution. This combined with the data history from well over 1 million batteries, and our patented IntelliBatt Network Operations Center (NOC), allows us to deliver predictive trending along with asset management for your critical power systems. This unique combination provides you the security and peace of mind, allowing you to know of problems before they occur.

The IntelliBatt solution is relied upon by many of the top data center operators and companies around the world including: Charles Schwab, Cologix, Digital Realty Trust, Equinix, Fidelity Investments, Savvis and Qwest (both CenturyLink companies), Server Farm Realty and ViaWest. Our customers expect to deliver high availability and up-time, and we expect nothing less. Our perfect track record of 100% battery system uptime since 1992 is accomplished by a combination of our 20 + years of battery knowledge, asset monitoring systems and comprehensive reporting that has ensured no customer suffers from costly outages. In addition to eliminating outages, we extend the life of the batteries by up to 35% and reduce maintenance costs by transitioning from time-based to condition-based maintenance practices.



The IntelliBatt Battery Monitoring System

IntelliBatt’s patented high performance Battery Monitoring System continuously and securely collects a superset of data on battery performance, is cost effective and easy to install.

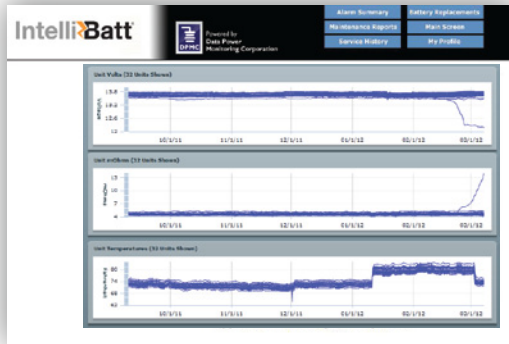
The complete IntelliBatt Battery Monitoring System is comprised of three components:

- The IB Node – 1 per battery,
- The IB Controller – 1 per string(s), and
- The IB Manager – 1 per site(s) that collects the data locally and synchronizes with the IntelliBatt NOC

Unlike other solutions, IntelliBatt monitors and provides more data, more often and with more analysis.

	IntelliBatt	Other Systems
Individual Battery Voltage	Yes	Yes
Individual Battery Ohmic	Yes	Partial
Interval of key Ohmic measurement	4X per day	daily, weekly, monthly
Ambient temperature probes	Yes	Yes
Temperature of each battery	Yes	No
AC Ripple (voltage & current)	Yes	No
Float Current	Yes	Partial
Visual Indicator of State of Health	Yes	No
Integrates with IntelliBatt NOC	Yes	Yes

REDUCE MAINTENANCE COSTS



How Does IntelliBatt do it?

IntelliBatt's patented monitoring technology allows us to continuously monitor and securely relay detailed data on battery performance from any vendor's monitoring system as well as our own, so you can take advantage of the IntelliBatt NOC and predictive trending analysis with a common user interface and save money on batteries and eliminate downtime.

The IntelliBatt NOC delivers a remote, cloud-based service login supported by our expert analysis, regular reporting and unlimited 7x24 support, ensuring 100% up-time and notifying you in advance of battery issues that require preemptive maintenance.

The IntelliBatt Cabinet

The IntelliBatt Battery Cabinet is an intelligent enclosure for power storage batteries that has been designed for maximum flexibility, safety and system health. It includes a built-in battery monitoring system that is conveniently visible via integrated in-door viewing panels and an active heat dissipation system to maintain optimum temperature, thus increasing battery life.

The cabinet also features an in-door access panel that allows for the safe and easy operation of the breaker while the doors remain closed. With adjustable shelves, it can easily be (re)configured to accommodate most battery sizes and terminal configurations.

Each cabinet, which includes batteries, breaker, and a monitoring system, can be completely pre-commissioned to IEEE standards as an integrated system. This ensures only the highest quality product arrives to your facility - on-time, complete and ready-to-go.

The IntelliBatt NOC

Manually monitoring thousands of batteries, hundreds of strings, and multiple sites is beyond human capacity. The IntelliBatt NOC monitors the health of the monitoring system itself. It polls every battery and every battery string in every facility, every day.

Our NOC lets you view real-time data remotely through any web browser, fixed or mobile. It closes the loop between data collection and making intelligent use of the data collected. We are watching every moment—so you don't have to.

Feature	Benefit
Continuous Monitoring	Communication with every battery monitor to gather and warehouse data
Weekly Reports	Exception management based expert summary and analysis of trending and critical units requiring attention
Ad Hoc Reports	Reports from our experts on battery hit events (planned and unplanned), executive summary reports, special database queries
Predictive trending	Trend reports allowing NOC operators to plan for and keep track of battery maintenance and replacement
Trouble Ticketing	Integrated trouble ticket management system to track battery or monitor repair events or other issues
Analysis driven	Our team of seasoned experts help you interpret data and predict battery related trends long before they become problems

IntelliBatt's all-in-one system is simply the most innovative and reliable solution on the market. It promises fewer sleepless nights and eliminates batteries from being the #1 risk for UPS load loss. In fact, in our entire company history, not one of our clients have experienced a battery caused load loss. What does this mean to you? With IntelliBatt, you don't just buy a battery system—you invest in an integrated, automated, robust solution.



ELIMINATE THE RISK OF DOWNTIME

20 YEAR TRACK RECORD 100% UPTIME

Batteries

Not all batteries are created equal. Our extensive battery history combined with our continuous monitoring of well over 1 million batteries, we know batteries inside and out.

We provide new or replacement batteries, premium or standard type batteries with either front or top terminal posts, whatever your budget and preference.

Good news is that we can predict how much money we can save you on batteries because we:

- Help you correctly size the batteries for optimum run time and maintainability, taking into account lower run-times at end-of-life when the batteries are not as strong as they are in the beginning
- Provide monitoring that can extend the life by 35%



IntelliBatt Power Services

Installation and commissioning. Preventative maintenance. Corrective maintenance. Replacement.

Some things will always require the human touch. When services count, our highly skilled technicians know what to do.

When your backup battery systems need onsite attention, you can trust IntelliBatt to get the job done quickly and expertly. Our technicians are hired for reliability and trained for excellence. They make sure your batteries, strings and monitoring hardware are installed properly, repaired promptly, and replaced when needed—driven by data, not calendars.

Our monitoring service is the brains behind your battery backup systems and our people are the hands. Each technician is trained on battery systems, battery monitoring systems and what it means to be working in a mission critical environment (PPE, MOPs, SOPs, professionalism).

Working together, we bring you the most powerful and trustworthy solution at the lowest possible price. Also, by providing an integrated approach of our services with our equipment sales, we are with you for the long run and not just to sell you equipment.

HIGHLIGHTED CUSTOMERS



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